**Malawi Goods Exports to the UK  
December 2017**

**Source: UK Government**

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| **Total Value of Exports to the UK 2016 GBP** | 19,285,611 |
| **Total Value of Exports to the UK 2016 USD** | 25,437,389 |
| **% of total exports** | 7.41% |

In 2015 the UK was Malawi’s 5th largest export market behind Belgium, Zimbabwe, Mozambique and South Africa[[1]](#footnote-1).

***Trend in Goods Exports to the UK***

Exports rose slightly in nominal terms before declining by over 40% in nominal terms between 2014 and 2016.

*What Goods did Malawi Export to the UK in 2016?*

Malawi’s exports to the UK are highly concentrated, with three agricultural products (black tea, cane sugar and tobacco) comprising 85% of total exports. Exports are overwhelmingly concentrated in (mostly unprocessed) agricultural goods.

Within the dried leguminous vegetables category pigeon peas are the main commodity followed by peas, mungo beans and broad beans. The largest exports within the ‘other’ category are whole peppercorns, flour (from nuts), rice, coffee and cane molasses, which together make up 78% of this category.

***UK Goods Exports to Malawi***

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| --- | --- |
| **2016 Total Value of Exports to Malawi 2016 GBP** | 14,244,705 |
| **2016 Total Value of Exports to Malawi 2016 USD** | 18,788,521 |
| **2016 % of total exports** | 0.005% |

In 2015 the UK accounted for 3.4% of Malawi’s imports making it Malawi’s 6th largest source of imports behind South Africa, China, UAE, India and Zambia[[2]](#footnote-2).

*Trend in UK Goods Exports to the Malawi*

UK exports to Malawi have been falling in nominal terms since 2012. Exports to Malawi make up less than 0.01% of total UK goods exports.

***What Goods did the UK Export to Malawi in 2016?***

UK goods exports to Malawi were significantly more diversified and concentrated in manufacturing. The best represented industries were the print industry, automobile industry, tech sector and electrical machinery (specifically generators). This is broadly the same as in 2015 (although the orders are somewhat different).

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| *Table 1: UK exports to Malawi, 2016* | | |
| CATEGORY (HS 2) | % of total exports | Description |
| PRINTED BOOKS, NEWSPAPERS, PICTURES AND OTHER PRODUCTS OF THE PRINTING INDUSTRY; MANUSCRIPTS, TYPESCRIPTS AND PLANS | 23% | Predominantly unused postage, revenue or similar stamps of current or new issue in the country in which they have, or will have, a recognised face value; stamp-impressed paper; cheque forms; banknotes, stock, share or bond certificates and the like of similar title |
| VEHICLES; OTHER THAN RAILWAY OR TRAMWAY ROLLING STOCK, AND PARTS AND ACCESSORIES THEREOF | 23% | Predominantly vehicles for the transport of goods but also cars and tractors |
| NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL APPLIANCES; PARTS THEREOF | 15% | Predominantly automatic data processing machines |
| ELECTRICAL MACHINERY AND EQUIPMENT AND PARTS THEREOF; SOUND RECORDERS AND REPRODUCERS; TELEVISION IMAGE AND SOUND RECORDERS AND REPRODUCERS, PARTS AND ACCESSORIES OF SUCH ARTICLES | 14% | Predominantly electric generating sets and rotary |
| OTHER | 25.6% | Includes: scientific / medical instruments and equipment, pharmaceutical products (mostly medicines), chemical products, plastics, paper products, birds eggs, silk, tanning / dying extracts, furniture, etc. |

***Trade in Services***[[3]](#footnote-3)

Information on trade in services is much sparser than that on trade in goods. For the UK-Malawi relationship only aggregate figures are available. In 2014 the UK exported US $13 million to Malawi in services and imported $28 million.

1. ITC TradeMap [↑](#footnote-ref-1)
2. ITC TradeMap [↑](#footnote-ref-2)
3. All data sourced from OECD.stat [↑](#footnote-ref-3)