



Our Small Grants Offer:

In Scotland:

- (1) Advice on project design, approach and concept
- (2) Advice on who's already working in this area
 - Introductions, shared learning etc
- (3) Looking over applications:
 - We can offer more than just a proofing service (!) but you need to contact us as early as possible for us to be of maximum value.
- (4) Upcoming SMP events for networking and sharing (www.scotland-malawipartnership.org)
 - CPG on youth engagement, 13th Sept, Scottish Parliament
 - Major Malawi-Scotland conference, 28/29 Sept, Lilongwe
 - AGM, 6th Oct, Glasgow
 - Health Forum, 23rd Oct, Edin/Glasgow
 - Further and Higher Education Forum, Nov, Glasgow
- (5) On request services – ask us what you want:
 - Convening conventional roundtables or webinars, Skype chats, WhatsApp sharing groups
 - Piece in bulletin or on website
 - Partnering/mentoring with previously successful projects

In Malawi:

- (1) Finding a partner:
 - And advice on who's who from Malawi
- (2) Supporting your partner:
 - MaSP Communication and Resource Centres in Lilongwe, Blantyre, Mzuzu. Free to any Malawian with Scottish link – Skype, internet, printing, etc and practical support
- (3) Discrete Malawian review of concept/application:

Our top five tips!:

1. Aim to **submit one week early**. Every year an application fails because just misses deadline, often because of tech problems or delay in getting back from Malawian partner.
2. **Share as much as you can** with others and look for connections, collaboration and shared learning. Extremely unlikely anyone will *steal* your idea!
3. Invest time in really **understanding your partner** and agreeing a clear partnership agreement – much easier to *do before* submission of grant. The most common reason for projects failing is partnership breakdown and a lack of shared understanding. Use the SMP's 11 Partnership Principles to frame a partnership agreement. Discuss *Per Diems* pro-actively.
4. **Be realistic** about what can be achieved in time and with funds
5. Think about **big and small risks** – your chance to show you understand Malawi

And finally...

DO APPLY! Probably one of the most supportive (and undersubscribed) pots out there. If unsure speak to Corra. Think seriously about capacity building or feasibility grant If unsure about project.

DO GIVE US FEEDBACK AT THE END OF IT, SO WE CAN FEED IN TO DESIGN TO CORRA AND SG